

GROUP LIFE INSURERS

Listed in alphabetical order

**THE
HOT
LIST2**

Company, Web address	Number of employees currently covered by employer-sponsored group life plans	Number of employer-sponsored group life plans currently in effect	Direct premiums for group life insurance	Total direct premiums for all life insurance
AETNA www.aetna.com	9.6 million	15,800	\$1.1 billion	\$1.1 billion
ASSURANT EMPLOYEE BENEFITS www.assurant.com	1.26 million	23,386	\$209 million	\$209 million
CIGNA www.cigna.com	6.4 million	7,696	\$1.2 billion	\$1.5 billion
GUARDIAN www.guardianlife.com	2.2 million	40,771	\$307 million	Not available
ING EMPLOYEE BENEFITS www.ingemployeebenefits-us.com	3.5 million	1,601	\$713 million	Would not disclose
LINCOLN FINANCIAL GROUP www.lincolnfinancial.com	3.6 million	32,259	\$510 million	Not available
METLIFE www.metlife.com	33.2 million	27,311	\$8.1 billion	\$14.4 billion
MINNESOTA LIFE www.minnesotalife.com	6 million	837	\$904 million	\$1.6 billion
PRINCIPAL www.principal.com	2.1 million	49,613	\$354.1 million	\$1.8 billion
PRUDENTIAL FINANCIAL www.prudential.com	20.4 million	12,352	\$4.2 billion	\$10.5 billion
SUN LIFE FINANCIAL www.sunlife-usa.com	5.9 million	24,138	\$608.5 million	Not available
THE STANDARD www.standard.com	4.5 million	16,056	\$695 million	\$695 million
UNUM www.unum.com	6.9 million	41,754	\$1 billion	\$1.3 billion
WELLPOINT www.wellpoint.com	2.7 million	82,813	Would not disclose	Would not disclose

Note: Reliance Standard and The Hartford, which appeared on previous lists, did not provide information for this year's list.

Source: Companies