

# TOP EMPLOYMENT-RELATED SCREENING PROVIDERS

Ranked by number of employment-related screenings performed in past 12 months, most recent data available



## STATE OF THE INDUSTRY

The pre-employment background screening industry represents a \$2 billion domestic market, according to KPMG. The top screening firms listed here account for 78.2 million screenings within the past year. Most of the larger screening firms are rapidly expanding their global services, although few have developed an extensive physical presence overseas. The screening industry is in a state of massive consolidation, with the larger companies buying up scores of smaller firms and

rapidly expanding market share and geographic reach. Size is an advantage, with the larger firms better positioned to make critical investments in technology and staffing and able to handle increasingly complex compliance requirements. Pricing remains the key factor in driving client purchasing decisions, according to KPMG. Costs are falling with the proliferation of searchable databases and the continued automation of the interaction between clients and providers.

RANK '06	Company, Web address	Number of employment-related screenings performed in most recent 12 months	Revenue from employment-related screenings provided for employers for most recent 12 months	Corporate clients currently using employment-related screening services	Key client companies	Geographic regions covered by employment-related screening services
1.	USIS www.usis.com	34 million	Would not disclose	33,000	Would not disclose	U.S. and international
2.	CHOICEPOINT www.choicepoint.com	9 million	Would not disclose	20,000	Would not disclose	U.S. and international
3.	FIRST ADVANTAGE www.fadv.com	6.8 million	Would not disclose	20,000	Would not disclose	U.S. and international
4.	ADP www.adp.com	5.5 million	\$47.5 million	667	Stanley Steemer, Celestica, Smurfit-Stone Container Corp., Fidelity National Information Services	U.S.
5.	ACXIOM (tie) www.acxiominsight.com	5.1 million	\$35 million	3,000	Would not disclose	U.S. and international
(tie)	HIRERIGHT www.hireright.com	5.1 million	Would not disclose	1,000	Would not disclose	U.S. and international
(tie)	VERIFICATIONS www.verificationsinc.com	5.1 million	Would not disclose	5,000	Would not disclose	U.S. and international
8.	STERLING www.sterlingtesting.com	3.8 million	\$60 million	6,000	Bed, Bath & Beyond, DaimlerChrysler, EchoStar, Staples, State Street Boston	U.S. and international
9.	INFOMART www.infomart-usa.com	1.5 million	\$15.4 million	7,500	Cox Enterprises, Randstad North America, FedEx Ground, Ryan's Family Steakhouses	U.S. and international
10.	ACCURATE BACKGROUND www.accuratebackground.com	1.3 million	Would not disclose	1,200	Would not disclose	U.S. and international
11.	KROLL www.kroll.com	1 million	Would not disclose	10,000	Would not disclose	U.S. and international

Sources: Companies

This list first appeared in the November 6, 2006 edition of *Workforce Management*.