

# DENTAL AND VISION PROVIDERS

Listed in alphabetical order



DENTAL PROVIDERS			
Company, Web address	Number of employees and dependents covered by employer-sponsored plans	Number of client companies using these plans	Revenue from these plans for the most recent four quarters
ASSURANT EMPLOYEE BENEFITS www.assurantemployeebenefits.com	2 million	19,749	\$412.3 million
CIGNA DENTAL www.cigna.com/dental	10.9 million	3,500	Would not disclose
DELTA DENTAL www.deltadental.com	50 million	88,000	\$13 billion
GUARDIAN www.guardianlife.com	6.2 million	65,149	\$1.7 billion
HUMANA DENTAL www.humanadental.com	3.8 million	30,000	\$537 million
PRINCIPAL FINANCIAL GROUP www.principal.com	1.8 million	29,260	\$587.7 million
UNITED CONCORDIA COS. www.unitedconcordia.com	7.4 million	30,500	\$1.2 billion
WELLPOINT www.wellpoint.com	3.9 million	72,800	Would not disclose
VISION PROVIDERS			
CIGNA www.cigna.com/our_plans/vision/index.html	3.4 million	Would not disclose	Would not disclose
DAVIS VISION www.davisvision.com	50 million	15,000	\$447 million
GUARDIAN www.guardianlife.com	1 million	9,311	\$63.2 million
PRINCIPAL FINANCIAL GROUP www.principal.com	168,787	2,337	\$11.2 million
UNITEDHEALTHCARE SPECIALTY BENEFITS www.uhcspecialtybenefits.com	9.1 million	7,873	\$872.7 million
VSP www.vsp.com	52 million	28,000	\$2.4 billion
WELLPOINT www.wellpoint.com	2.1 million	66,000	Would not disclose

Note: MetLife and Aetna did not respond to requests for information. UnitedHealthcare Specialty Benefits would not disclose information for the dental list.  
Sources: Companies

This list first appeared in the December 10, 2007 edition of *Workforce Management*.