

# GROUP DISABILITY INSURERS

Listed in alphabetical order



Company, Web address	Total group disability net premiums for most recent four quarters	Long-term disability/ short-term disability premiums	Number of corporate policyholders	Number of client-company employees covered by insurer
AETNA www.aetna.com	\$480 million	\$350 million/\$130 million	3,200	2.3 million
ASSURANT www.assurant.com	\$327.6 million	\$241.5 million/\$86.1 million	23,581	1.2 million
CIGNA www.cigna.com	\$950 million	\$791 million/\$158 million	7,100	5.2 million
GUARDIAN www.guardianlife.com	\$374.8 million	\$217 million/\$157.8 million	38,500	1.6 million
LINCOLN FINANCIAL GROUP www.lfg.com	\$584.7 million	\$378 million/\$206.7 million	28,404	2.9 million
PRINCIPAL FINANCIAL GROUP www.principal.com	\$321.2 million	\$204.6 million/\$116.6 million	31,450	1.5 million
PRUDENTIAL FINANCIAL www.prudential.com	\$675.6 million	\$504.8 million/\$170.8 million	7,652	3.5 million
RELIANCE STANDARD www.rsl.com	\$516.7 million	\$394.3 million/\$122.4 million	17,197	2.3 million
SUN LIFE FINANCIAL www.sunlife-usa.com	\$382.3 million	\$259.3 million/\$123 million	29,069	2.7 million
THE HARTFORD www.thehartford.com	\$1.743 billion	\$1.175 billion/\$568.5 million	111,167	36.8 million
UNUM www.unum.com	\$2.366 billion	\$1.884 billion/\$482 million	54,601	6.6 million

Note: Previous Hot List participants WellPoint, MetLife, Standard Insurance and Liberty Mutual did not provide total figures for their most recent four quarters.  
Sources: Companies

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