

DENTAL AND VISION PROVIDERS LIST

Listed in alphabetical order



TOP DENTAL PROVIDERS			
Company, Web address	Number of employees and dependents covered by employer-sponsored plans	Number of client companies using these plans	Revenue from these plans for the most recent four quarters
AETNA www.aetna.com	14.1 million	29,638	Not available
ASSURANT EMPLOYEE BENEFITS www.assurantemployeebenefits.com	1 million	19,988	\$412.8 million
CIGNA DENTAL www.cigna.com/dental	10.8 million	3,400	Would not disclose
DELTA DENTAL www.deltadental.com	51 million	93,000	\$14 billion
METLIFE www.metlife.com	21.2 million	37,700	Would not disclose
PRINCIPAL FINANCIAL GROUP www.principal.com	1.8 million	31,529	529 million
UNITED CONCORDIA COS. www.unitedconcordia.com	7.7 million	30,500	\$1.5 billion
TOP VISION PROVIDERS			
CIGNA www.cigna.com/our_plans/vision/for_you.html	3.3 million	Would not disclose	Would not disclose
DAVIS VISION www.davisvision.com	55 million	15,000	Would not disclose
PRINCIPAL FINANCIAL GROUP www.principal.com	317,392	3,119	\$13.7 million
VSP www.vsp.com	54.7 million	32,299	\$2.8 billion

Note: Guardian, Humana Dental, UnitedHealthcare Specialty Benefits and Wellpoint, all of which appeared in last year's list, did not provide updated information for this year's list.
Sources: Companies

This list first appeared in the December 15, 2008 edition of *Workforce Management*.