



TOP DENTAL AND VISION PROVIDERS

Ranked according to company revenues for employer-sponsored plans in past four quarters

RANK 2005	RANK 2004	TOP DENTAL PROVIDERS Name of company and URL	Revenue for employer-sponsored dental plans the most recent four quarters	Revenue for employer-sponsored dental plans the previous four quarters	Year-over-year revenue change	Number of client companies currently using employer-sponsored dental plans	Number of client-company employees and dependents covered by employer-sponsored dental plans	Key clients
1.	1.	DELTA DENTAL www.deltadental.com	\$11.2 billion	\$10.5 billion	7 percent	80,000	46 million	Would not disclose
2.	n/a	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA www.guardianlife.com	\$1.6 billion	\$1.4 billion	14 percent	54,982	6.3 million	American Federation of Television & Radio Artists, Kohler Co., Bed Bath & Beyond
3.	3.	AMERITAS GROUP DENTAL AND EYE CARE www.ameritasgroup.com	\$510.6 million	\$490.9 million	4 percent	25,000	2.3 million	H&R Block, Belk Department Stores, Pilgrim's Pride
4.	n/a	HUMANA www.humana.com	\$366 million	\$335 million	9 percent	Would not disclose	1.4 million (excluding group life and short-term disability)	Would not disclose
5.	4.	DENTAL BENEFIT PROVIDERS/ UNITED HEALTHCARE DENTAL www.dbp.com	\$348.6 million	\$300 million	16 percent	24,450	4.2 million	Home Depot, Caterpillar, Clorox, Petsmart, Ritz Cameras
		TOP VISION PROVIDERS Name of company and URL	Revenue for employer-sponsored vision care plans the most recent four quarters	Revenue for employer-sponsored vision care plans the previous four quarters	Year-over-year revenue change	Number of client companies currently using employer-sponsored vision care plans	Number of client-company employees and dependents covered by employer-sponsored vision care plans	Key clients
1.	1.	VISION SERVICE PLAN www.vsp.com	\$2.06 billion	\$1.97 billion	5 percent	22,730	41.1 million	Would not disclose
2.	2.	DAVIS VISION INC. www.davisvision.com	\$400 million	\$354.7 million	13 percent	28,000	34 million	FedEx, General Electric, Citigroup, Viacom
3.	3.	SPECTERA INC. www.spectera.com	\$197.4 million	\$224.1 million	-12 percent	3,665	13.7 million	Home Depot, Citgo, Johnson & Johnson, Wells Fargo, BellSouth
4.	n/a	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA www.guardianlife.com	\$44.3 million	\$34.9 million	27 percent	5,812	785,477	Would not disclose
5.	4.	AMERITAS GROUP DENTAL AND EYE CARE www.ameritasgroup.com	\$26.4 million	\$22.1 million*	19 percent	1,814	454,000	Russell Stover Candies, Kawasaki Manufacturing

* Company revised figure from last year's list.
Sources: Companies