

# TOP GROUP DISABILITY INSURERS

Ranked according to net premiums written in most recent four quarters

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LIST**

RANK '06	RANK '05	Company name and URL	Net premiums written in North America in most recent four quarters	Percentage change from a year earlier	Number of corporate policyholders	Number of client-company employees covered by insurer
1.	1.	UNUMPROVIDENT www.unumprovident.com	\$2.5 billion	-4 percent*	76,885	9.9 million
2.	--	HARTFORD LIFE www.thehartford.com	\$1.7 billion	6 percent	Would not disclose	Would not disclose
3.	--	METLIFE www.metlife.com	\$1.3 billion	8 percent	Would not disclose	Would not disclose
4.	--	STANDARD INSURANCE www.standard.com	\$980 million	8 percent	23,240	3.9 million
5.	3.	CIGNA www.cigna.com	\$675 million	9 percent	5,471	2.9 million
6.	2.	PRUDENTIAL www.prudential.com	\$593.7 million	0.1 percent**	Would not disclose	Would not disclose
7.	--	JEFFERSON PILOT/ LINCOLN FINANCIAL*** www.jpfinancial.com	\$491.9 million	13 percent	--	--
8.	4.	RELIANCE STANDARD LIFE INSURANCE www.reliancestandard.com	\$393 million	35 percent**	16,000	5 million
9.	--	ASSURANT EMPLOYEE BENEFITS www.assurantemployeebenefits.com	\$389.2 million	11 percent	24,126	1.5 million
10.	5.	AETNA www.aetna.com	\$380 million*	20 percent**	3,415	4.5 million
11.	6.	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA www.guardianlife.com	\$321.9 million	9 percent**	59,366	1.7 million
12.	--	LIBERTY MUTUAL*** www.libertymutual.com	\$281.6 million	11 percent	--	--
13.	--	SUN LIFE FINANCIAL U.S. www.sunlife-usa.com	\$75.1 million*	21 percent	9,203	1.4 million
14.	--	THE PRINCIPAL FINANCIAL GROUP www.principal.com	\$69.9 million	48 percent	27,568	1.2 million
15.	--	WELLPOINT www.wellpoint.com	\$33.9 million	22 percent	Would not disclose	Would not disclose

\*Last year's figure was misprinted. Correct net premium figure should have been \$2.6 billion. \*\*Company revised year-earlier figure. \*\*\*Company numbers based on 2005 and 2004 U.S. Group Disability Market Survey by JHA of in-force premiums. JHA did not seek figures on corporate policyholders or number of client employees covered.

Sources: Companies, JHA

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